

Powering the growth



FIRE ENGINEERING DIVISION



DOORS AND SHUTTER FABRICATION DIVISION



COMMERCIAL INTERIOR DIVISION

FIRE ENGINEERING DIVISION

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DOORS AND SHUTTER FABRICATION DIVISION

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YOUSUF BIN AHMED AL-AAMRI TRAD (LLC)

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YOUSUF BIN AHMED AL – AAMRI TRADING LLC (YAAT)

A Holistic Approach

Yousuf Bin Ahmed Al – Aamri Trading LLC (YAAT), with its diversified business solutions, offer quality-driven products and services



From Left: Parimal Sampat - Project Director, Yousuf Bin Ahmed Al Aamri, Dilip Sampat- Group MD, Vinal Sampat- GM, Sampath Kumar - Business Development Manager

Established in 1992, YAAT Group is a multi-faceted company with diversified business interests that fall under one corporate structure, engaged in fire engineering and fire risk management services, industrial engineering services, commercial interiors, steel doors and roller shutter fabrication in the Sultanate of Oman.

What are your vision and values?

YAAT is committed to ensure continual improved customer satisfaction in the quality of products and associated services.

- Consistent quality services meeting the customer requirements including statutory and regulatory requirements.
- Timely and Safe delivery
- Cost Effective solutions.
- Continual improvement of the Quality Management System.

- Suitable working environment to meet the safety requirements.
- Adequate competent resources for effective project management and implementation services.
- Training and skill development programs to enhance the employee competency & participation to increase Company's market share through quality and reliability.
- Achieve statutory Omanisation targets set by government and provide adequate encouragement & participation of Nationals in Organizational development.
- Enhance employee awareness and ensure satisfactory implementation of defined requirements

Kindly give us an overview of your product portfolio.

YAAT is among the top three players in the fire and safety engineering industry in the Sultanate. Our product portfolio comprises fire

protection, detection systems, and allied engineering services on a turnkey basis.

Fire Engineering Division: Fire Suppression and Protection System, Fire Detection and Alarm Systems, Gas Detection Systems, Design Engineering, Passive Fire Protection Systems, Specialised Security and other Control systems.

Steel Doors & Roller Shutter Division:

Fire rated and Insulated Shutters; Polycarbonate, SS, Heavy Duty Aluminum Shutters; High Speed Rolling Shutters; Garage Doors and Sectional Overhead Doors; Dock Levelers and Dock Shelters; Fire Rated Steel and Wooden Doors; Hangar Doors and Sliding and Folding Doors.

Commercial Interior Division: False Ceiling, Wall Paneling, Flooring; Specialized Wooden and Bamboo Flooring; Hospital X-Ray room Lead

lining; Raised Access Floor Systems; In-house Customized Furniture Fittings and Manufacturing; Allied Civil & Electro Mechanical Works (MEP); Gypsum Works and Acoustic/ Demountable Partitioning System; Mineral Fibre Tiles, Aluminium / Steel Ceiling Tiles; Shelving Systems and Turnkey Shop and office fit out Specialist.

Tell us about the fire safety and security issues prevalent in the market.

Fire is a code driven business controlled and regulated by governing agencies like NFPA and local civil defence agencies to ensure total safety and security. Fire systems are passive systems with no user interaction required while security systems are highly interactive this generates inherent conflicts in integration. The fire equipment manufacturers prefer a very clear demarcation between the fire and the other building systems. Although the fire industry is open to interface their systems at the island level yet it is not embracing the concept because flawed integration may compromise on the reliability of fire systems.

What are the solutions that you provide to your clients?

We have been engaged in the Fire Engineering Field for the last 18 years and have secured ourselves in a very prominent position in the industry today with good back up design support and a fully-fledged projects department with team strength of over 170 people. We have provided seamless Fire Engineering solutions to power plants, refineries, airports, seaports, petro-chemicals, oil and gas, process and general industries, warehouses, residential and commercial buildings to name a few and have helped them in achieving their technology roadmap. It goes without saying that we are approved with all major consultants /EPC contractors /architects /builders / Government bodies and Government undertakings.

We offer a complete service, including preliminary site surveys, estimation, system design, fabrication, installation, testing and commissioning of Fire Engineering and Fire risk management services, Industrial Engineering Services, Commercial Interiors & Steel Door & Roller Shutter division throughout the Sultanate of Oman. YAAT is driven by quality and has embedded measures and processes in our operations to ensure a qualitative & quantitative approach towards customer satisfaction. We are fast approaching towards the ISO 9001:2008 Certification.

New Major Projects Awarded

1. Development of Muscat International Airport Fuel Farm Facilities – Fire Protection System Package
2. Development of Muscat International Airport (MC1): Hollow Metal Steel Doors and Louvers (EPC)
3. YAAT – Door & Shutter Division is awarded a Prestigious Project of Development Of Muscat International-MC1
4. GUTECH German University of Technology – Fire Protection System & Fire Rated Steel Doors and Frames Package

Which segments of the market do you cater to?

- Power Plants & Substation
- Onshore/Off Shore Oil and Gas
- Telecommunication Exchanges
- Airport Facilities
- Hotels / Shopping Complexes
- Residential / Commercial Buildings
- Petro-Chemical Plants
- Aircraft Hangers and Military Facilities
- Industrial Plants and Warehouses
- Ministry Projects / Car Parks
- Hospitals and Clinics
- Marine-Ships and Jetties

What are your core strengths?

YAAT Group comprises a family of interdependent entities, each with clear specialisations which share the Group's extensive experience in Fire Engineering (EPC), Door Fabrication, Commercial Interior and allied

engineering services in Sultanate of Oman. This has enabled companies to grow in the group's extensive markets and to maintain vibrant and interactive relationships with clients.

The Group has a strong customer base, excellent working relationship with manufacturers and Systems Integrators, to maintaining the efficiency of its diversified activities.

YAAT is managed by a qualified management and a proficient sales and marketing team to ensure total dedication to our commitments towards our valued customers. For over a decade, engaged in the Fire & Security Engineering Field, YAAT is a trusted name reckoned with reliability and quality services with good backup design support and a fully-fledged projects department and it is the policy of YAAT to provide products and services with high quality and value for money on time and in accordance with the agreed customer requirements.

Our Personnel: Our Engineers are trained, certified, and experienced with the products that we use and committed to the company.

Our Suppliers: We have exclusive relationships with most of our principals like LPG-Spain, RAPIDROP- UK, SRI-Malaysia, GST-UK, Maviguard – Turkey, Notifire by Honeywell, Chemguard-USA, Fairbanks Morse-USA etc. which enables us to use their technical expertise in selecting the appropriate product, design engineering and after sales support.

Our Infrastructure and Resources:

We have access to engineering, construction, installation, and fabrication (on-site/off-site) services within the group, which allow us to provide timely services to the client.

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